

UNION CARBIDE SALES COMPANY

SOLE DISTRIBUTOR OF

CALCIUM CARBIDE MANUFACTURED BY
UNION CARBIDE COMPANY

PEOPLES GAS BUILDING
MICHIGAN BOULEVARD



Resolutions of Respect
CHICAGO Dec. 10, 1915.

Mr. C. Boomer,
R.F.D.#1,
Flint, Mich.

Dear Sir:-

Acknowledging receipt of your favor of recent date we are very much surprised to receive an unfavorable report as to the results obtained while using the last lot of Carbide supplied to you from our Saginaw warehouse.

We are unable to understand why you did not obtain as satisfactory and economical results while using the $\frac{1}{4} \times \frac{1}{12}$ UNION Carbide supplied to you on your last order as was obtained while using the $\frac{1}{4} \times \frac{1}{12}$ UNION Carbide supplied previously.

We are very sure that the unsatisfactory results which you obtained while using the last lot of Carbide can in no way be attributed to the quality of the Carbide as there has certainly been no change in the quality of our UNION Carbide.

We are daily supplying large quantities of this same Carbide through each of our one hundred and twenty warehouses scattered throughout the country from which no complaints are received although it is probable that much of the Carbide is used in apparatus of the same make and design as that which you are operating.

We are keenly interested in the successful operation of each Acetylene lighting plant and are anxious to have brought to our attention every instance in which it might appear that a customer has, from any cause, realized other than entirely satisfactory results. If investigation indicates that a customer has actually suffered a loss because of any condition over which we have control we are anxious to have an opportunity to make such adjustment as will be fair and proper.

It has occurred to us that you have perhaps not given due consideration to the fact that we have just passed